

An Agency of the State of Hawaii

Stadium Authority Special Meeting 99-500 Salt Lake Boulevard Honolulu, Hawaii 96818 August 6, 2008

Members Present Kevin Chong Kee, Chairman

Kay Ahina Kathryn Inouye Marcia Klompus Kenneth Marcus Nelson Oyadomari Alan Tamayose Members Absent Marvin Fong Alexander Kane, Jr.

Staff

Scott Chan
Lois Manin
Deborah Ishihara
Andrew Chang
Stephen Lee
Ainsley Paki

Shelly Shoji Liane Nakagawa Alan Arato Shawn Nagata Engel Garcia

Others

Randall Nishiyama, Deputy Attorney General Jim Donovan, UH Athletic Director Roger Reeves, Centerplate Davy Murayama, Centerplate Members of the Swap Meet Vendors' Association

I. CALL TO ORDER

A quorum being present, Chairman Kevin Chong Kee called the meeting to order at 4:05 p.m.

Chairman explained the purpose of the meeting was to share with the vendors the comments and recommendations made in a June, 2008 Consultant's Report which was presented to the Board at the July 31, 2008 meeting.

Certain parts of the report will be discussed and everyone will have an opportunity make their comments.

II. INTRODUCTION

Chairman introduced Stadium Authority Members, Deputy Attorney General, Stadium Manager, Stadium Deputy Manager, and the University of Hawaii Athletic Director.

III. GROUND RULES OF THE MEETING

Chairman stated that five recommendations made by the consultant will be presented, along with a summary by Deputy Manager Lois Manin. He explained the following procedures of the meeting:

- A. Summary on proposed recommendation;
- B. Time limit on each recommendation to be discussed;
- C. Each speaker must state his name and will be allowed three (3) minutes .

IV. REORGANIZATION OF THE ALOHA STADIUM SWAP MEET

(Refer to attached EXHIBIT A)

V. <u>NEXT MEETING</u>

August 28, 2008

VI. <u>ADJOURNMENT</u>

Meeting was adjourned at 7:55 P.M.

KÉVÍN CHONG KEÉ

Chairman

Recorded by: Diana C. Ho

Date: August 28, 2008

PROPOSED NEW RULES	COMMENTS/QUESTIONS BY	COMMENTS/QUESTIONS BY
	VENDORS/SPEAKERS	STADIUM AUTHORITY/STADIUM
		MANAGEMENT & CENTERPLATE
REORGANIZATION OF THE	#1 (Mr. Lin) – What is the time frame?	L. Manin – one (1) year.
ALOHA STADIUM SWAP MEET		
	#2 - Ashley Harding, VP-Vendors'	Chairman & Stadium Manager said the
A. IMPLEMENTATION OF NEW	Association	rule applies to everyone.
RULES/POLICIES/	Supports rule and feels that it should also	
PROCEDURES	apply to food vendors. His concern is that	
	the water concessionaire frequently shuts	
1) THREE STRIKE RULE	down early and other vendor categories	
 Written Warning 	are not able to sell water to accommodate	
• 30-Day Suspension	the customers.	
 Permanent Suspension 		
}	#3 – Justin Phillips	Member Klompus said that should be an
	Sells poi mochi and runs out daily (can't	exception to the rule.
	keep up with the demand). He has shut	
	down as early as 1:00 p.m. due to a sell-	
	out.	
	#4 - Charlene Wilson	D. Murayama
	- Sells jams and preserves. She stated:	1) He has documentations of all of his
	1) Vendors do not know what the	meetings and stated that meetings
	rules are;	were scheduled, but vendor did not
	2) Rules are in favor of the stadium;	show up;
	3) Tried to schedule meetings with	2) The E & F row stalls are not 19-1/2
	Centerplate, with no response;	ft. They tried to provide 19-1/2 ft.

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	4) Was given a stall that was smaller than other vendor stalls (16-1/2 ft. vs. 19-1/2 ft.) #5 - Lymie Wilson Previously there was a 5-stall rule which has been changed several times. The majority of the vendors are confused as to which rules apply. Feels management should start with the original rules. #6 - Fred Geers He supports the rule, but would be against it if it is not enforced 100%.	stalls, but due to vendor complaints, the stalls had to be pushed back to 16-1/2 ft. 3) All vendors receive a set of rules when they sign up. In 2004, everyone received a copy of the rules, which are currently in effect; also, copies of the rules are always available at Box 6. Proposed new rules are on hold, pending the outcome of the consultant's report. Chairman reminded everyone that nothing is being finalized today. The Board is present to listen to the vendors' comments concerning recommendations made by the consultant. At the next Board meeting he will: 1) Verify that all vendors received a copy of the current rules; and 2) The Board will discuss all vendors' recommendations and concerns.

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 2. SET-UP AND BREAKDOWN (VENDOR VEHICLES) Revisit current 4:00 a.m. set-up time; Tighten up existing time limitations 	#1 Jim Cablay (former President of the Vendors' Association – speaking on behalf of many of the vendors) Pleased with the meeting; but was not happy with the late notice and the limited time in which to speak.	Chairman - Chairman assured Mr. Cablay that everything on the agenda will be discussed and open for comments by everyone. He also stated the Board has always had an open-door policy and have listened to all issues presented by the Vendors' Association.
 Monthly vendors in stalls by 6:00 a.m. Daily vendors in stalls by 7:30 a.m. No vendors leave before 3:00 p.m. No vendor vehicles in customer traffic areas after set-up time ends. 	#2 – Rene Bech Vendor for 15 years. She inquired if the vendors' opinions on issues really matters; or, is the Board going to thank them for coming and do things their way. If that were the case she said they are wasting her time. Ms. Bech inquired who generates the most income for Aloha Stadium.	Chairman The purpose of today's meeting is to share the recommendations with the vendors and listen to their comments. No action will be taken today. The Board will then discuss its findings at the next board meeting. Chairman - The vendors generate 60% of Aloha Stadium's revenues. Member Klompus - The Board selected a few recommendations from the consultant's report that would be of significant interest and importance to the

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		vendors.
	#3 Thomas Cooney - Appreciates the meeting; but is not happy with the last-minute notice and no agenda. Also expressed the inconvenience of his loaded vehicle being left unattended without security service. #4 - Fred Geers - The consultant's report cannot be a fair report since he did not speak to the vendors as stated. Also, his comparison of stadium swap meet to the	Chairman clarified that members of the Vendors' Association were present at last board meeting and it was assumed they would share with the vendors the discussions that took place, including details of today's meeting. Chairman - Confirmed the consultant toured the Swap Meet and spoke with the Vendors Association.
	Kam Drive-in Swap Meet is not a fair one. #5 Neuman Shim, Pres. Vendors' Association - He was concerned, if the consultant toured the swap meet with Centerplate, that his opinions would be biased. Mr. Shim is also under the opinion that the consultant, given the time provided, that he could not have spoken to 100 vendors as stated.	Davy Murayama – Initially, he planned to escort the consultant through the swap meet and introduce him to the vendors. He started the tour, but was then instructed to stop, due to a call placed by the Vendors' Association to Centerplate management.

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	 #6 - Ashley Harding - Requested that the Board place daily lottery as top priority when making time changes. #7 - Justin Phillips 1) There are no customers at the swap meet before 8:00 a.m.; the 5-6:00 a.m. set-up and opening times are out of line. 2) Shuttles do not arrive until 9:00 a.m. 3) Is in favor of the current 8:00 a.m. lottery opening and opposed to the 6:00 a.m opening. 	 D. Murayama – Explained the daily lottery system: Everyone must be in their stalls by 8:00 a.m. If they are not in their stalls, it goes in the lottery. To get daily vendors in earlier is difficult because it coincides with the time the vendors are in their stalls. There is no shuttle service to the swap meet. The General Taxi Services provides shuttle service upon request. A previous shuttle service failed due to lack of ridership.

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	#8 – Brian Whitney (sells Asian Lanterns) - He has been at the swap meet for five years and there are no shoppers at 6:00-6:30 a.m. He sets up between 8-8:30 a.m. and rarely sells something before 9:00 a.m. The busy time is between 9:30 – 1:30 p.m.	
	#9 – Charlene Wilson - Inquired why the vendors have to be in at 5:00 – 5:30 a.m On Sundays, after set-up, the permanent stall vendors have nothing to do until about 7:30 – 8:00 a.m.	D. Murayama— The swap meet opens at 6:00 a.m. because those are the hours advertised to the public.
	#10 – Paul Lee 1) Difficult to set-up at 6:00 a.m. – need to take children to school.	Chairman – What about Saturdays and Sundays, since there is no school. K. Inouye– The board wants the vendors
	2) Prefers 8:00 – 8:30 a.m. opening.	to agree on a best time to open. There is a safety issue with the cars and trucks after
	3) Early openings on Sat. and Sun. is still a problem with family activities.	the swap meet opens. She suggested: 8:00 a.m. opening and 7:00 a.m. lottery.

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	 #11 - Neuman Shim - Concerned with safety issues on the set-up and suggested: 1) Sections 1-10 (inside of D-row) - allow vendors to park their vehicles and set up directly behind their stalls and leave their vehicles for the day; 2) On the outside, allow the vendors to leave their vehicles while they are unloading, then go into designated parking; 3) Re: daily D-row lottery vendors - park behind the inside of the D-row to address the safety issue. 4) Re: outside the D-row - ask Centerplate to cone off empty stalls, providing the daily lottery a space to 	Manager Chan – Responded to Mr. Shim's suggestions: 1) Vendor parking in the inner circle of C-Row to unload — it takes away the selling of that stall; and the inner circle is not built for heavy commercial trucks. 2) Management is already accommodating the vendors to unload according to the rules, and during the specified times. 3) We must look at the safety issues and not allow vendors in areas where the customers are walking. 4) By parking on the E-row to unload, vendors would take away customer parking.
	park and unload instead of driving through the paths of the pedestrians.	1

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		5) In conclusion, management has as many challenges as the vendors do, and we are here to listen to your concerns and try to work things out in a democratic way.
	#12 – Ethan Won He has had to call Centerplate on two occasions to report that he would be late or would not be in due to an emergency. With both situations, they would not offer any leniency or consideration and did not seem concerned.	Manager Chan - he believes that Centerplate tries to accommodate vendors - he might be wrong, but that's the impression he believes is being executed
3. ELIMINATE VENDORS' ASSOCIATION • Set up procedures for vendor input directly to Centerplate for small issues.	#1 – Fred Geers – He is opposed to eliminating the Vendors' Association (VA). The vendors will not have an inbetween person to speak on their behalf and also see that the rules are enforced.	

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 Use existing monthly Board meetings as forum for vendors to voice opinions on large-scale issues. Stadium management to communicate resolutions/ direction on large-scale issues to Centerplate via direction from Stadium Authority Board. 	#2 – Name Unknown (speaking on behalf of his Mother) - His mother has been at the swap meet for 20 years and because of a language barrier, she is very comfortable communicating with the VA. She and others in the same situation do not have the courage to speak directly to the Board.	
	(#3 – Jerry Garcia – Vendor #1076 Appreciates the meeting. He recently joined the VA as its secretary and believes it is the best form of communications for all partners involved. #4 – Charlene Wilson – It is a waste of time to discuss this issue – there has never been a complaint of what the VA is doing for the vendors.	

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	#5 – Edmund Gouveia – If the VA is eliminated, all the vendors will be misinformed. This is their only means of communication and Neuman is doing a good job.	
	#6 – Neuman Shim's response to Member Ahina and Chairman Chong Kee's questions:	Member Ahina asked Mr. Shim the following questions:
	1) All members with permanent stalls belong to the VA There are seven (7) members on the Board. He is in touch with them from time to time. When there are issues, they rally.	 What percentage of the vendors belong to the VA and how many are active. Number of members?
	2) Approximately 450 vendors. On Saturday he passed out 400 flyers to inform the vendors of today's meeting.	<u>Chairman</u> asked how often do the vendors meet.

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	3) Meetings occur on an on-call basis. Instead of too many meetings he tries to bring issues to the Board on behalf of the vendors.	
	4) He does not support eliminating the VA. The VA is the vendors' means of communication to the Board.	
	#7 – James Cablay – He is in favor of keeping the VA to assist the vendors who have difficulty in communicating to management.	
4. PRICING STRUCTURE	#1 - Name Unknown	Deputy Manin – It was not specified but
• Rent (Vendors)	Can you address any value to the	suggested:
(Keep D Row as prime row and work inwards; Tier A,B,C. rows	shopping experience?	 Provide misters due to the heat; Add more water stations;
at \$10, 15, \$20; add \$10		3) Add special events to being in
promotional price for new		more shoppers.

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vendors - A,B,C, rows only)		
Admission (Customers) (keep entrance fee at \$1.00; instead of lowering it, add value to the shopping experience for the customers)	 #2 - Rene Bech - Suggested ways in which to enhance the shopping experience: Have a first Saturday and offer free admission until noon. Provide flyers for arriving visitors at the airport and hotels, with free admission to the swap meet; Directory showing restroom locations, hours of operation, schedule of events at the stadium. #3 - Ashley Harding - Expressed the need for a strategic marketing plan. #4 - James Cablay - Approves of the \$1 admission. Also suggested a Kamaaina pass which was previously discussed to bring in customers. 	

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	#5 – Neuman Shim - Vendors in the D-Row are having difficulty paying their rent and suggested, instead of spending money on advertising (which was offered by UHAD Jim Donovan) they would prefer using the funds to reduce their rent.	
B. ELIMINATION OF THE FOUR- STALL RULE (NO NEW VENDOR MAY SELL THE SAME ITEM WITHIN FOUR STALLS OF AN EXISTING VENDOR'S STALL)	#1- James Cablay - To avoid having the same items throughout the swap meet, he prefers the 4-stall with one item protection rule. Previously a private contractor had a 5-stall rule, which was continued by Consolidated and Centerplate for a few years. He then stated he favored the 5-stall rule.	
One-Item Protection Rule/Three- Stall Rule Category Adjustments	#2 – Mr. Tucker - He sells glass figurines and sculptures and has copyrights on all of his products. He has concerns with	
• Category Adjustments	vendors who are not licensed and are selling knock-offs. Although Centerplate does not have the authority to enforce the Federal Trade Regulations, he suggested that the Board have an attorney available	

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to look into the infractions. The 3-stall, 4-stall rules have worked for a long time, but he feels the legality part is what should make a rule a rule - by law or actual enforcement. Mr. Tucker said his product is categorized sometimes as jewelry and sometimes as home décor. #3 - Ashley Harding - The 3,4,5- stall rules go hand in hand with the product	
category. The product category list needs to be updated and suggested developing a committee to get it in place as soon as possible.	
#4- Brian Whitney - He is the only vendor who sells Asian lanterns and is categorized as home décor. He is not in favor of the 4-stall rule because of the uniqueness of his product. Centerplate's Rule #38 states that it gives special	
	stall rules have worked for a long time, but he feels the legality part is what should make a rule a rule - by law or actual enforcement. Mr. Tucker said his product is categorized sometimes as jewelry and sometimes as home décor. #3 – Ashley Harding - The 3,4,5- stall rules go hand in hand with the product category. The product category list needs to be updated and suggested developing a committee to get it in place as soon as possible. #4- Brian Whitney - He is the only vendor who sells Asian lanterns and is categorized as home décor. He is not in favor of the 4-stall rule because of the uniqueness of his product. Centerplate's

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	#5 - Rene Bech — She, along with other vendors, sell many items that Centerplate is not aware of, because it was implemented with their original contract years ago. The problem is Centerplate does not have the time to acquaint themselves with every vendor to know what they are selling.	
	#6 - Neuman Shim — His position is that vendors should not be selling the same items as their immediate neighbors. Regardless of the 3,4,5-stall rules, he feels these matters should be handled on a case-by-case basis and bend the rules sometimes.	
	#7- Charlene Wilson - Requested that the 5-stall rule be implemented. There are too many of the same items. Make it a happy experience for the tourist and not make them feel like they are wasting their time.	

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	#8 - Manuel Gomez (17-yr. vendor) - He supports the 5-stall rule, but it must be enforced. Many stalls look like ABC stores with merchandise from China. He makes 90% of his items and the ABC's are affecting his business.	
	#9 - Neuman Shim - The matrix system that monitors the 4-stall rule is not working.	
	#10 – Peggy Fraga (Pacific Links Golf) – There needs to be a category adjustment. As an example, they sell golf items and are told they can't be next to a vendor who sells, primarily, boogie boards.	
	#11 – Charlene Wilson – Previously new vendors would petition the surrounding stalls to obtain their approval for the sale of certain items. If everyone approved,	Davy Murayama - They tried the petition process but it didn't work out because of conflicting reports of some vendors not in agreement.

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	the vendor was allowed to sell his/her product. Suggested they implement that again since it worked so well in the past.	<u>Chairman</u> - Asked who was in favor of the 3-stall, 4-stall, 5-stall rules. The majority was in favor of the 5-stall rule. <u>Member Inouye</u> – Advised the vendors
		that the business model for the swap meet is not surviving - they are losing customers and revenue. We are trying to create something more unique to enhance the buyer experience. There has to be flexibility by the vendors and also suggested a better interpretation of categories.
		15-minute break @ 6:10 p.m. RECONVENED AT 6:35 P.M.
C. ADDING EXTRA DAY OF OPERATION	#1 – <u>James Cablay</u> Vendors support another day if marketed accordingly and making sure it does not	
 Suggested Monday No Swap Meets on UH Football Saturday 	affect Wed., Sat., Sun. Due to bad economic times, vendors do not want to shut down during UH football games. There would be a loss of approximately	

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	\$33,000 in stall rentals, not including parking and food & beverage.	
	#2 Fred Geers - Monday is not a good day. Suggested a Thurs. or Friday. Noted many vendors have second jobs, which would be affected with an additional day.	
	#3 <u>Jeff Dillard</u> – former VA Board Member) – The Saturdays before Pro Bowl are his best days. His second best are the UH Games.	
	#4 – Charlene Wilson - She is in support of an additional day. Anticipates more shoppers when the State goes on a 4 day work week. Suggests a trial period on the additional day @ a discounted rental rate. If it proves to be successful, then charge vendors the regular rent.	
	#5 - Justin Phillips - His income doubles on Saturdays and is opposed to shutting down during UH games.	

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	#6 – Thomas Cooney - Holidays would be great. Monday is not a good day for retail business; Thursdays and Fridays are much better. The football season is prime time; also receives a lot of business from the opposing team. #7 – James Cablay – Opening on holidays have been successful in the past. #8 Paul Lee – Expressed difficulty in finding manpower during the additional days of the Christmas season. Opposed to closing on Saturdays. Instead of the extra day, he suggests using the advertising money for the three days they are open. #9 – Justin Phillips Regarding opening on Holidays, suggest free admission for customers.	Mr. Donovan – How do you feel about opening on holidays?

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	#10 - Rene Bech Prefers opening three days only. Many vendors stay home during UH football games. As a result other, vendors do better when there are less vendors. For some vendors, setting up and taking down is not worth their time on a short day. Does not support shutting down on game days. #11 - Brian Whitney - Opening the day after Thanksgiving would be profitable. #12 - Neumann Shim - The vendors prefer using the advertising money to reduce rents.	Manager Chan - The advertising idea was suggested by Mr. Donovan as a way to help promote the additional day of opening — then the idea of closing the swap meet during UH games came up. It was not a recommendation by the consultant. Member Klompus — Requested that Ms. Manin add Farmers Market to the additional day. J. Donovan — After reading the consultant's report, he was surprised that there was no mention about advertising the swap meet to generate business. He then suggested to the Board that UH would be willing to forfeit a commission that they would earn for selling signage and apply it to the cost of advertising the swap meet. In line with that, he was hopeful that the swap meet would close during the seven UH football games to help with congestion on

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		those days.
		Davy Murayama & Roger Reeves — Once discussions on the consultant's report are finalized, Centerplate plans to hire Brand Strategies, a marketing group to promote the swap meet.
 D. RECONFIGURATION Elimination/Relocation of E & F row vendors (Sect. 1 & 14 would become prime stalls) Addition of food court in South Plaza Displace vendors in parking isles for Safety 	#1 – Justin Phillips - This makes no sense at all. It will take away the business from the North End and customers will park and remain at the South End to shop. #2 – Lymie Wilson - Totally against being relocated to the Food Court area. Does not support the reconfiguration – it would kill his business. #3 – Fred Geers – Agreeable to a trial period and if it is not successful allow vendors to return to the same locations.	

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	#4 – Charlene Wilson - Rather than closing the areas that work well, please consider converting the two rows into one row. Also, expressed her gratitude to the Board for having one of the best run meetings (in 12 years) that has ever taken place for the vendors. #5 – Mr. Lin – Customers come to the swap meet to shop for best deals – not for activities or to eat. #6 – Name Unknown - Most people want to walk the complete circle. It would be a mistake to interrupt that circle. #7 – Neuman Shim – Vendors prefer relocating sections 1 and 14 to the open sections in D-Row then move E and F (that overlap in the center area) up to the walkway area.	Member Inouye – She is in favor of having an activity area (with food and other things) to bring in more customers. Open to suggestions as to the right location.

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	 #8 - Jerry Garcia - (F-Row on Wed.) 1) Sat & Sun. are his worst days. Today, Wednesday, he did five times the amount of business than on Sunday. 2) The change would adversely affect his business. 3) Is agreeable to moving E and F up, but is concerned about the safety factor. 4) Approves of a trial period with return rights if it proves unsuccessful. #9 - James Cablay 1) The reason vendors are successful on Wednesdays, even though there is less traffic, is because the configuration is a simple circle. There are no breaks at sections 13, 14 or 1E and 2E. 2) Setting up the food court by displacing vendors doesn't make 	 Manager Chan – You brought up some valid options and recommendations, which the Board and management have also discussed. It's just a matter of making sure we meet everyone's needs. Below are some of the challenges we are faced with: 1) ADA, as it relates to the Fire Code – We are in violation with the present configuration because we can't get the fire trucks through the front areas; 3) As the gentleman mentioned there are safety issues. As you are aware, the ADA parking section is right in front — they have a right to get in that area without obstructions. 4) We have made accommodations through aisles 5 and 8, but we also have obstructions with the tents in those aisle areas.

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	sense. Use the North End. 3) He is in favor of putting Saturdays and Sundays in the same configuration as Wednesdays, which provides a continuous buying flow. Set up a meeting with vendors who will be affected. 4) The previous food concessions in 6-B/C, and other promotional activities did not help business. #10 - Peter - Thanked the Board for having the meeting. A food court may not be a bad idea if it creates a different experience. For vendors, there's no downside to that idea maybe people will stay longer and shop.	Member Klompus stated the Board's interests are very much the same as the vendors and are in partnership with them to bring in customers and increase revenue.

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	 #11 - Charlene Wilson She is concerned for her neighbors being located on the hill vs. her flat area. Hope this is a beginning with management and Centerplate in working together for the success of the swap meet. She thanked Mr. Reeves for helping her with a big problem in the past. Her main concerns are safety for the vendors and customers. #12 - Rene Bach - Does not support more activities – wants advertising instead. She is encouraged seeing the golf carts going around the 	Chairman - asked Charlene Wilson how is she affected by the F-Row changes. Davy Murayama - In his conversation with the consultant, he was informed that: 1) With a food court at the swap meet, people tend to stay approximately 2-1/2 hours longer than usual. 2) An activity center attracts a different clientele and increases the attendance.
	swap meet selling food and water.	

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D. MARKETING & ADVERTISING • Name and Logo Change (Aloha Stadium Swap Meet & Marketplace) • Modernize the Logo	#1 - Fred Geers - For years everyone has known where the swap meet is. If you change its name, we're going to lose money. #2 - Rene Bech - 1) Aloha Stadium Swap Meet is established if it isn't broke don't fix it. 2) Suggests advertising at hotel lobbies and the airport with free admission coupons.	
	 #3 - Mary #57 Does not want a name change. Would like more advertising to bring in the customers. #4 - Thomas Cooney - Advertise in the airplanes before the tourist arrive. Not necessary to pass out flyers at the swap meet. 	

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	#5 – Ethan Won #494 1) Grateful for the meeting and seeing Jim Donovan and the Board. 2) Suggest advertising at Pearl Harbor or work out a way to	Chairman Thanked everyone for coming to the meeting. The Board will discuss all issues at the Board Meeting on August 28, 2008 and will take into consideration everything that the vendors expressed at this meeting.
	send their shuttles to the swap meet. 3) Agrees flyers are not needed at the swap meet. 4) Economy is getting bad – not sure he can continue his business if it continues. 5) If the rent keeps increasing, there will be less vendors. 6) Perhaps lowering the rent might be considered.	R. Reeves — Wants to make everyone aware (which you can verify with Mr. Cablay and Mr. Harding) that his door has always bee open to all the members of the Vendors' Association and they have tried their best to listen to what they had to say. Centerplate wanted to move forward with marketing company, but were told everything is on hold until we are done with the Consultant's report. With regard
	#6 - Jeff Dillard Tour buses or shuttles like Hilo Hattie's are needed to bring in the people. #7 - Thomas Cooney - As volunteers, he	to the marketing side, he budgeted funds thire a local marketing firm that will do marketing for the swap meet. He also wants everyone to know that Centerplate wants what is best for all of them. He

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	feels members of the VA are doing a good job. Requested that the Board give them the power to continue to help the swap meet. Also clarified that the VA did communicate to the vendors about today's meeting. #8 - Neuman Shim Thanked the Board for taking the time to conduct this meeting, and whether or not there is a Vendors' Association, he plans to continue to develop a good working relationship with the Board and Management.	stated Davy is a very good man and is trying very hard. Sometimes they are going to make mistakes and should learn from those mistakes. Thank you!